

IFCM price list in Euro 20/21

| CODE                   | FARM                           | PROCESS                | QUALITY   | DESCRIPTORS                                                 | SCORE | BAGS | Quantity<br>in a bag,<br>kg | PRICE,<br>EURO/KG | VARIETY                          | ARRIVALS | REGION                       | FARMER                          | DEPARTMENT                       | CROP  | ALTITUDE  |
|------------------------|--------------------------------|------------------------|-----------|-------------------------------------------------------------|-------|------|-----------------------------|-------------------|----------------------------------|----------|------------------------------|---------------------------------|----------------------------------|-------|-----------|
| GUATEMALA              |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 01-20-01               | La Fortuna                     | Washed                 | Q Coffee  | Milk chocolate, caramel, dark berries, red grape            | 83    | 100  | 69                          | 6,47              | Bourbon, Caturra, Paches         | Kyiv     | Isnul, San Pedro Necta       | Rosanio Herrera                 | Huehuetenango                    | 19/20 | 1750      |
| 01-20-02               | La Calma                       | Washed                 | Q Coffee  | Apricot, red berries, caramel, red apple                    | 83    | 12   | 69                          | 6,47              | Bourbon, Caturra, Paches         | Kyiv     | Isnul, San Pedro Necta       | Cesar Gabriel                   | Huehuetenango                    | 19/20 | 1500      |
| 01-20-04               | La Florida                     | Washed                 | Q Coffee  | Dark berries, floral notes, cocoa, honey                    | 84    | 69   | 69                          | 6,47              | Bourbon, Caturra, Catuai         | Kyiv     | La Libertad, San Pedro Necta | Julio Calderon                  | Huehuetenango                    | 19/20 | 1500      |
| 01-20-05               | El Porvenir                    | Washed                 | Q Coffee  | Red apple, stonefruits, orange, milk chocolate              | 84    | 55   | 69                          | 6,47              | Bourbon, Caturra, Catuai         | Kyiv     | Isnul, San Pedro Necta       | Cesar Gabriel                   | Huehuetenango                    | 19/20 | 1450      |
| 01-20-10               | La Paz                         | Washed                 | Specialty | Dark berries, apple jam, milk chocolate, nuts               | 85    | 15   | 69                          | 9,32              | Bourbon, Caturra, Red Paches     | Kyiv     | Canoguitas, San Pedro Necta  | Octavio Mendez                  | Huehuetenango                    | 19/20 | 1700      |
| 01-20-11               | La Roblada                     | Washed                 | Specialty | Blackberry, cherry, cocoa, raisins, red apple               | 85    | 15   | 69                          | 9,32              | Bourbon, Caturra, Catuai         | Kyiv     | Jolimes, San Pedro Necta     | Joel Mendez                     | Huehuetenango                    | 19/20 | 1800      |
| 01-20-06               | La Bendicion                   | Natural                | Specialty | Cherry liquor, rum notes, cocoa                             | 86    | 15   | 69                          | 10,75             | Bourbon, Arabigo, Catuai, Paches | Kyiv     | La Laguna, San Pedro Necta   | Silvano Ruiz Funez              | Huehuetenango                    | 19/20 | 1450      |
| 01-20-07               | Nueva Esperanza                | Natural                | Specialty | Cherry, dark rum, strawberry jam, floral notes              | 86    | 24   | 69                          | 10,75             | Bourbon, Caturra, Red Paches     | Kyiv     | La Laguna, San Pedro Necta   | Silvano Ruiz Funez              | Huehuetenango                    | 19/20 | 1650      |
| HONDURAS               |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 02-20-23               | Aruco/Regional Select lot      | Washed                 | Q Coffee  | Yellow apple, floral notes, black tea, cranberry            | 82    | 156  | 69                          | 4,85              | Caturra, Catuai                  | Kyiv     | Occidente                    | Donaldo Gonzalez Fiallos        | Copan                            | 19/20 | 1100-1600 |
| 02-20-06               | San Rafael                     | Naturra                | Q Coffee  | Stonefruits, milk chocolate, dark rum, red apple            | 84    | 15   | 69                          | 6,47              | Red Catuai                       | Kyiv     | Occidente                    | Norma Iris Fiallos Calidonio    | Copan                            | 19/20 | 1330-1400 |
| 02-20-10               | Josue                          | Naturra                | Q Coffee  | Mango, pineapple, fig, cocoa, red wine                      | 85    | 33   | 69                          | 6,47              | IHCAFE 90                        | Kyiv     | Occidente                    | Adrian Noel Castro              | Copan                            | 19/20 | 1550-1680 |
| 02-20-11               | San Isidro                     | Anaerobic fermentation | Specialty | Overripe tropical fruits, red wine, dark chocolate, raisins | 86    | 5    | 69                          | 10,18             | Red Catuai                       | Kyiv     | Occidente                    | Osman Rene Romero               | Copan                            | 19/20 | 1200      |
| 02-20-12               | San Isidro 2                   | Anaerobic fermentation | Specialty | Tropical fruits, rum notes, lemon, dark chocolate           | 86    | 13   | 69                          | 10,18             | IHCAFE 90                        | Kyiv     | Occidente                    | Javier Armando Romero Melgar    | Copan                            | 19/20 | 1200      |
| 02-20-13 B             | Sol Naciente                   | Anaerobic fermentation | Specialty | Overripe tropical fruits, dark rum, cherry, cocoa           | 85    | 9    | 69                          | 10,18             | IHCAFE 90                        | Kyiv     | Occidente                    | Donaldo Gonzalez Fiallos        | Copan                            | 19/20 | 1250      |
| 02-20-14               | EL Jicaró                      | Naturra                | Specialty | Caramel, dark chocolate, honey, cherry                      | 83    | 12   | 69                          | 10,18             | Lempira                          | Kyiv     | Occidente                    | Adan Cardoza Paz                | Copan                            | 19/20 | 1550      |
| 02-20-16               | EL Caracol                     | Naturra                | Specialty | Stonefruits, milk chocolate, nuts                           | 84    | 16   | 69                          | 10,18             | Icatu                            | Kyiv     | Occidente                    | Franklin Abel Cardoza           | Copan                            | 19/20 | 1500      |
| 02-20-18               | Pozo Azul                      | Naturra                | Specialty | Strawberry, pineapple, orange, milk chocolate               | 87    | 12   | 69                          | 10,18             | Lempira                          | Kyiv     | Occidente                    | Jesus Humberto Alvarado         | Copan                            | 19/20 | 1200      |
| 02-20-20               | Liquidambar                    | Naturra                | Specialty | Tropical fruits, caramel, orange, honey                     | 86    | 8    | 69                          | 10,18             | Lempira                          | Kyiv     | Occidente                    | Silveria Ortega                 | Copan                            | 19/20 | 1300-1350 |
| 02-20-22               | San Rafael                     | Naturra                | Specialty | Tropical fruits, rum, herbal notes                          | 85    | 12   | 69                          | 10,18             | Red Catuai                       | Kyiv     | Occidente                    | Norma Iris Fiallos Calidonio    | Copan                            | 19/20 | 1330-1400 |
| EL SALVADOR            |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 03-20-24-P             | Santa Ana                      | Washed                 | Q Coffee  | Red berries, dark chocolate, black tea                      | 82    | 150  | 69                          | 7,33              | Pacas                            | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Santa Ana, Ahuachapan, Sonsonate | 19/20 | 950-1100  |
| 03-20-04               | Holanda                        | Semi Washed            | Q Coffee  | Apricot, dark raisins, cinnamon, plum, dark chocolate       | 83    | 20   | 69                          | 7,61              | Bourbon                          | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Santa Ana, Ochupse               | 19/20 | 1380      |
| 03-20-05               | El Carmen                      | Semi Washed            | Q Coffee  | Cherry, apricot, species, cocoa, dark chocolate             | 83    | 34   | 69                          | 7,61              | Pacas, Colombia                  | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Santa Rosa, Ahuachapan           | 19/20 | 800       |
| 03-20-08               | La Esperanza                   | Washed                 | Specialty | Apricot, milk chocolate, black tea, raspberry               | 86    | 24   | 69                          | 10,46             | Bourbon                          | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Ataco, Ahuachapan                | 19/20 | 1460      |
| 03-20-09               | Helvetia                       | Washed                 | Specialty | Black currant, red apple, cherry, dark chocolate            | 85,75 | 9    | 69                          | 10,46             | Bourbon                          | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Ataco, Ahuachapan                | 19/20 | 1380      |
| 03-20-12               | San Gabriel                    | Anaerobic fermentation | Specialty | Blueberry, blackberry, cherry, cocoa, cranberry             | 85    | 16   | 69                          | 11,03             | Bourbon                          | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Santa Ana, Ochupse               | 19/20 | 950-1100  |
| 03-20-15               | Helvetia                       | Naturra                | Specialty | Almond, milk chocolate, red wine notes, apricot jam         | 85,5  | 5    | 69                          | 10,9              | Bourbon                          | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Ataco, Ahuachapan                | 19/20 | 1380      |
| 03-20-18               | Las Delicias                   | Anaerobic fermentation | Specialty | Raspberry, caramel, cherry, blackberry                      | 86    | 8    | 69                          | 11,13             | Pacas                            | Kyiv     | Apaneca Ilamatepec           | Mauricio Escalon                | Santa Ana, Palo de Campana       | 19/20 | 1800      |
| NICARAGUA              |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 04-20-03               | Los Pinos                      | Naturra                | Q Coffee  | Strawberry jam, milk chocolate, red apple                   | 85    | 173  | 69                          | 6,55              | Catuai, Sarchimor, Caturra       | Kyiv     | Aranjuez, Matagalpa          | Don Byron Corrales              | Matagalpa                        | 19/20 | 1400      |
| 04-20-10               | Las Cumbres                    | Washed                 | Q Coffee  | Red berries, raisins, chocolate, citrus notes               | 83    | 25   | 69                          | 7,60              | Caturra                          | Kyiv     | Limay                        | Walter Jose Picado              | Esteli                           | 19/20 | 1200-1300 |
| 04-20-11               | El Farallon                    | Washed                 | Q Coffee  | Caramel, red berries, cherry, bergamot, lemon               | 84    | 10   | 69                          | 8,20              | Caturra                          | Kyiv     | Dipilto                      | Romulo Victor Paguaga           | Nueva Segovia                    | 19/20 | 1200      |
| 04-20-12               | San Luis                       | Washed                 | Q Coffee  | Citrus notes, cherry, milk chocolate, red grape             | 83    | 10   | 69                          | 7,90              | Caturra                          | Kyiv     | Limay                        | Walter Jose Picado              | Esteli                           | 19/20 | 1200-1300 |
| 04-20-13               | El Farallon                    | Washed                 | Q Coffee  | Caramel, red apple, black tea, plum jam                     | 83    | 8    | 69                          | 7,60              | Caturra                          | Kyiv     | Dipilto                      | Romulo Victor Paguaga           | Nueva Segovia                    | 19/20 | 1200      |
| 04-20-14               | Various Farms                  | Naturra                | Q Coffee  | Strawberry jam, chocolate liquor, rum                       | 85    | 129  | 69                          | 7,90              | Red Catuai                       | Kyiv     | Jalapa                       | Various                         | Nueva Segovia                    | 19/20 | 1200      |
| 04-20-02               | Los Pinos                      | Anaerobic fermentation | Specialty | Caramel, tropical fruits, red wine notes, cherry, cacao     | 86,5  | 180  | 69                          | 9,15              | Catuai, Sarchimor, Caturra       | Kyiv     | Aranjuez, Matagalpa          | Don Byron Corrales              | Matagalpa                        | 19/20 | 1400      |
| 04-20-16               | El Farallon                    | Washed                 | Specialty | Caramel, roasted almond, sweet cherry, plum, lemon          | 84,75 | 9    | 69                          | 12,25             | Caturra                          | Kyiv     | Dipilto                      | Romulo Victor Paguaga           | Nueva Segovia                    | 19/20 | 1200      |
| 04-20-17               | Buena Vista                    | Honey                  | Specialty | Dried apricot, plum, milk chocolate, mint                   | 85    | 14   | 69                          | 12,25             | Red Catuai                       | Kyiv     | San Fernando                 | Jamir Josue Garcia              | Nueva Segovia                    | 19/20 | 1200-1400 |
| 04-20-18               | Buena Vista                    | Honey                  | Specialty | Dark chocolate, pastry, red berries, cranberry              | 84,5  | 15   | 69                          | 12,25             | Red Catuai                       | Kyiv     | San Fernando                 | Jamir Josue Garcia              | Nueva Segovia                    | 19/20 | 1200-1400 |
| 04-20-19               | Buena Vista                    | Honey                  | Specialty | Dark chocolate, stonefruits, cherry, plum jam               | 85    | 15   | 69                          | 12,25             | Red Catuai                       | Kyiv     | San Fernando                 | Jamir Josue Garcia              | Nueva Segovia                    | 19/20 | 1200-1400 |
| 04-20-21               | Un Regalo de Dios              | Naturra                | Specialty | Tropical fruits, jasmín, strawberry, cookies, caramel       | 87    | 7    | 69                          | 12,96             | Catimor                          | Kyiv     | Mozonte                      | Luis Alberto Balladarez Moncada | Nueva Segovia                    | 19/20 | 1500-1700 |
| COLOMBIA               |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 07-20-05               | Coocentral/Regional Select lot | Washed                 | Q Coffee  | Dark chocolate, dark berries, red apple                     | 83    | 170  | 70                          | 5,25              | Colombia, Castillo               | Kyiv     | Garzon                       |                                 | Huila                            | 19/20 | 1300-1700 |
| 07-20-06               | Coocentral/Regional Select lot | Washed                 | Q Coffee  | Dark berries, sweet cherry, cocoa                           | 84    | 272  | 70                          | 5,25              | Colombia, Castillo               | Kyiv     | Garzon                       |                                 | Huila                            | 19/20 | 1300-1700 |
| Ethiopia               |                                |                        |           |                                                             |       |      |                             |                   |                                  |          |                              |                                 |                                  |       |           |
| 08-20-01, Celena Abaya | Various Farms                  | Naturra                | Grade 3   | Apricot , grapefruit , honey, black tea                     | 86    | 113  | 60                          |                   |                                  | Kyiv     | Yirgacheffe                  |                                 |                                  | 19/20 | 1800-2000 |
| 08-20-02, Dara         | Various Farms                  | Naturra                | Grade 3   | Lemon, pineapple, tropical fruits, black tea                | 87    | 89   | 60                          |                   |                                  | Kyiv     | Sidamo                       |                                 |                                  | 19/20 | 1550-1750 |
| 08-20-03, Konga        | Various Farms                  | Washed                 | Grade 1   | Green apple, fruits, milk chocolate, honey                  | 87,75 | 50   | 60                          |                   |                                  | Kyiv     | Yirgacheffe                  |                                 |                                  | 19/20 | 1900-2100 |
| 08-20-04, Aramo        | Various Farms                  | Washed                 | Grade 1   | Fruits, black tea, sweet lemon, nuts                        | 87    | 50   | 60                          |                   |                                  | Kyiv     | Yirgacheffe                  |                                 |                                  | 19/20 | 1900-2100 |